

Torrance Herald

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OFFICIAL PAPER OF THE CITY OF TORRANCE

TALKS BY THOSE WHO THINK

IT is with some concern that I have noted the increasing number of men who are studying for the professions as compared with the limited number who are taking an interest in the development of our country's foreign trade and are choosing it as a career." So said **SAYS** James A. Farrel, president of the United States **STEEL** Steel corporation, recently. "Our participation **MAGNATE** in foreign trade is not now, and never has been, merely a matter of preference on our part, or even a matter of convenience.

"Our foreign trade is ever confronted by new problems. The important phase of the situation today is that of making larger use of markets that hitherto have been regarded as secondary while the main flow of our exports and imports was with Europe. The thought and study of those connected with international commerce must be devoted with renewed vigor to this question.

Foreign Trade in Infancy
"Those who are creating export departments in their organizations, and adjusting or changing their products to meet conditions prevailing in the markets they would reach, are, first of all, confronted with the problem of obtaining workmen, office men, salesmen and executives trained to handle their business—a difficulty which, it is safe to say, is not easy of solution. This condition prevails because the foreign trade of the United States is in its infancy, and only recently has the question of special training been considered by public men, corporations, public schools and universities.

"We realize that this is one of the handicaps we have been under in the competition with European commercial houses and it is why some banking, shipping, exporting and manufacturing offices abroad employ an ever-increasing number of foreign-born persons who acquired the requisite training in schools, universities and business offices in Europe.

The Army That Is Needed
"Few foreigners, however, become managers or salesmen for American concerns. The brightest business men in the United States today are those Americans in our exporting offices or out on the firing line, building up foreign trade. Abundant success has come to these men who have gone through their training and perfected themselves for the work. I wish to impress upon you the fact that, while we need American ships and American banks for our foreign trade, the need for an army of specially trained American salesmen and employes is even more acute."

WHO'S WHO IN THE NEWS

HE'S Jeremiah Smith Jr. to the world in general and those interested in the latest task given him—that of straightening out Hungary's tangled finances. But to his friends—especially those who knew him in 1880 when he managed the Harvard football team—he is still "Jerry." This in a way describes the type of man the Bostonian named financial dictator of Hungary by the League of Nations really is. He goes at his seemingly Herculean task with considerable preparation. He was a classmate of Thomas W. Lamont, J. P. Morgan man. He served during the war with Gen. Charles G. Dawes, former United States budget director and more recently head of the commission which presented the latest plan for resuscitation of Germany. He was called upon to organize the Chinese consortium, and helped adjust the Mexican national debt two years ago.

Smith is a pure Yankee. His forefathers fought in the Revolutionary war. He was born in Dover, N. H., January 14, 1870. After graduating from Harvard and taking a post-graduate course in law he became secretary to Justice Gray of the United States supreme court. After a year at that post he began the practice of law in Boston.

WHEN INTELLIGENCES CLASH

Leonard Bacon, who was one of the best known theologians in New England a half century ago, was attending a conference, and some assertions he made in his address were vehemently objected to by a member of the opposition. "Why," he expostulated, "I never heard of such a thing in all my life!"
"Mr. Moderator," rejoined Bacon calmly, "I cannot allow my opponent's ignorance, however vast, to offset my knowledge, however small."
TO HEAD OF CLASS
The teacher put a question to the class: "What does a cat have that no other animal has?"
A number cried in unison: "Fur!"
But an objector raised the point that bears and skunks have fur. One pupil raised an eager hand.
"I know, teacher—whiskers!"
But another objector laughed scornfully.
"Haw-haw! My papa has whiskers!"
The suggester of whiskers defended her idea by declaring: "My papa ain't got whiskers."
"Cause he can't!" the objector sneered. "Haw-haw! Your pa ain't no good. My pa says —"
The teacher rapped for order, and repeated the question. A little girl raised her hand, and at the teacher's nod spoke timidly:
"Kittens!"

HOW'S YOUR HEALTH?

By Dr. W. F. Thompson

When dressing the baby,
That mother who knows
Will use in the summer
The lightest of clothes.

Spare the ice and spoil the milk.

How often the mercenary are merciless.

The finest timber is often wrapped in the roughest bark.

Don't travel with baby
When the weather is hot;
For changing his diet
Is bad for the tot.

The most appropriate clothing for young babies is undressed kid.

Cold milk and cool clothing are good for young babies but bad for doctors.

A sick citizen is an expense to his country, his employer, and to himself.

Baby teething—
Fretful mood;
Unclean cow's milk—
Dreadful food;
But the danger's
Minimized
When the cow's milk's
Pasteurized.

Teething is physiological, but teething, plus dirty milk, is often pathological.

"If thy right eye offend thee"—see an oculist.

Babies should not take their first vacations in their second summers.

Upon my word, and have you heard
The latest of delights?
They're boiling men and women now
To cook their parasites.

When babies die we should look at the milk supply and not at the sky.

The only possible way to "boil out" malaria is to boil the blood in which it thrives.

I spent my vacation
And a roll of my dough
(They called it "The Breakers")
Where the ocean winds blow.
'Twas dress for my dinner
And dress for the dance—
I spent my vacation
A-changing my pants.

In the United States a baby is born every seven and a half seconds; one dies every seventy-five seconds.

The Day and Night Garage
Phone 127

Can Serve You With

TIRES STORAGE

Auto Accessories
Batteries
Auto Repairing
Electrical Work
and

CHEVROLET CARS

Summer is coming. This means auto trips to your favorite vacation spot. A **CHEVROLET** will take you there and bring you back. There's no better car made at the price.

WE HAVE SOME SECOND-HAND CARS FOR SALE

Use Our Want Ads for Results.

WHY LIBRARIANS FRET

A girl at a public library inquired if "The Red Boat" was in.

"I don't think we have the book," she was told.

"Oh, excuse me," said the girl. "I made a mistake. The title is 'The Scarlet Launch'."

After a search the library assistant reported that no book with that title was listed in the card catalog.

"But I am sure you have the book," the girl insisted. Suddenly she opened her handbag and produced a slip of paper on which something was written. Then she blushed. "Oh, I beg your pardon," she said. "It is the 'Ruby Yacht,' by a man named Omar, I want."

SUMMONS

In the Justice's Court of Lomita Township, County of Los Angeles, State of California.

L. J. HUNTER, Justice.
Laurence M. Crowell, Plaintiff, vs. James L. Jenkins, C. A. Raymond, F. M. Tourtelotte, Richard S. Jenkins, Defendants.

The People of the State of California Send Greetings to: James L. Jenkins, C. A. Raymond, M. Tourtelotte, Richard S. Jenkins, Defendants.

You are hereby directed to appear in an action brought against you by the above named plaintiff in the Justice's Court of Lomita Township, Los Angeles County, State of California, and to answer before the Justice at his office at 1113 Narbonne St., Lomita, California, in said Township, the complaint filed therein, within five days (exclusive of the day of service) after the service on you of this Summons, if served within the Township in which this action is brought; or, if served out of said Township, but within said County, within ten days, or within twenty days if served elsewhere. And you are hereby notified that unless you so appear and answer said complaint, as above required, said plaintiff will cause your default to be entered and take judgment for any money or damages demanded in the complaint, as arising upon contract, or will apply to the Court for relief demanded in the complaint, together with the costs of suit.

Given under my hand this 6th day of March, 1924.
L. J. HUNTER,
Justice of the Peace of Lomita Township, County of Los Angeles, State of California.

Watch Our Want Ads Grow.

IF SAVINGS WERE ALL

If just the putting away of money in a savings bank were the only object of saving, it would be of little benefit. The depositor would be simply a miser.

Money is meant to be used, wisely and with regard to real needs and wants. Wise investments can be made only with ready money and a savings account furnishes ready money.

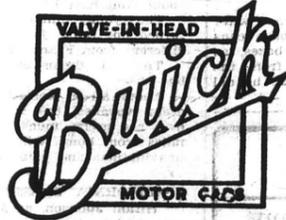
We stand ready and eager at all times to advise our depositors of good investments—places for the money they have saved. Open your account here today. We pay 4% interest on savings.

FIRST NATIONAL BANK
Torrance, Calif.

THE WINCHESTER STORE

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BUILDING
Dart of Your Day
Add to your equity each week by laying aside part of your pay. Let it provide you with a home for the future, and assure you of independence in old age.
TORRANCE MUTUAL BUILDING & LOAN ASSN.
Torrance First National Bank Bldg. California
LOAN



The car you will eventually buy—why not now?

"When better cars are built, Buick will build them."

Expert on Buick Repairing

Good Used Cars

Buick Sales and Service

1316 Cabrillo J. A. Phillips Torrance

SAM SEELIG
"Cash is King"
CALIFORNIA'S LEADING GROCER

Rappaport Bldg., Cabrillo Ave. Torrance Narbonne and Weston Lomita

Stock Up Your Pantry With These Big Values

High Grade Coffee 35c

Freshly roasted and ground to your order.

Ripe Olives

Oak Glen Brand, 5-oz. cans, 2 for...25c
Oak Glen Brand, pint cans20c
Oak Glen Brand, quart cans35c
Oak Glen Brand gallon\$1.10

Polk's Florida Grapefruits
20c can \$2.40 doz.

Highway Apricots, No. 2 1/2 can...15c; \$1.80 doz.
Highway Peaches, No. 2 1/2 can...17 1/2c; \$2.05 doz.
Highway Pears, No. 2 1/2 can...25c; \$3.00 doz.
Highway Tomatoes, No. 2 1/2 can 12 1/2c; \$1.50 doz.
Oak Glen Corn17 1/2c; \$2.05 doz.
Libby Solid Pack Tomatoes—
No. 2 1/2 can15c; \$1.80 doz.
No. 2 can12 1/2c; \$1.50 doz.
Paris Maine Corn20c; \$2.35 doz.

Highway Corn12 1/2c; \$1.45 doz.
Spring Garden Peas22 1/2c; \$2.65 doz.
Evergreen Peas15c; \$1.75 doz.
Oak Glen Peaches, sliced or halves—
No. 2 1/2 can22 1/2c; \$2.65 doz.
Libby Apricots, No. 2 1/2 can25c; \$2.95 doz.
Libby Peaches, sliced or halves—
No. 2 1/2 can25c; \$2.95 doz.
Libby Bartlett Pears—
No. 2 1/2 can35c; \$4.10 doz.

Libby Kraut

No. 2 cans for25c
Dozen\$1.45
No. 2 1/2, 15c; Dozen\$1.75

Libby Asparagus Tips or Libby Whole Asparagus

45c \$5.25 a doz.

California's Own

Schilling's Pure Cream of Tartar Baking Powder,
6 oz. 20c; 12 oz.39c

Say It With Pies

Maine Blueberries in syrup,
No. 2 can27 1/2c
Maine Blueberries in water,
No. 2 can22 1/2c
Sour Pitted Cherries30c

Libby Tomato Sauce

For Tasty Dishes5c each
Jell-Well, all flavors, 10c

Libby Milk, 10c and 5c.

By the case—
48 large cans, \$4.60
96 small cans, \$4.50

LIBBY CATSUP

Large bottles 20c each
\$2.40 a dozen
Very special price

VAN CAMP'S Strictly White Meat TUNA

No. 1 1/2 tin
25c each **\$3.00 a doz.**

Salmon

Happyvale pink, No. 1 1/2 can, 10c; Happyvale, No. 1 can, 15c; Libby Red Alaska, tall, 25c; Highway Red Alaska, flat, 20c; Seelig's Sockeye, flat, 30c (Especially Fine)